



*We are hiring!*

Based in Singapore, **M3 Marine Group** and its subsidiaries provide a comprehensive range of offshore marine services tailored to meet the needs of the offshore marine and oil & gas Industry. With decades of relevant extensive multi-faceted experience, direct access to a vast network of operators, offshore vessel owners and shipyards and backed by a wide network of Associates in Europe, Asia, the Middle East and Australasia, we are committed to meeting the growing local and international demand for specialised marine services. Our respective diverse multi-disciplined teams of dedicated experienced professionals constantly interface with the market, possessing real and valuable experience in their respective fields.

## **SENIOR SALES EXECUTIVE – M3 MARINE EXPERTISE**

### **Roles & Responsibilities**

- Relevant commercial and technical; knowledge of Offshore Support Vessels (AHT, AHTS, PSV, Subsea, Wind Vessels) and their systems
- Establish and maintain good relationships with clients
- Identify and develop sales opportunities
- See deals through from contract negotiations to delivery, invoicing and payment
- Be prepared to be involved with Administration as and when required

### **Requirements**

- Only Singaporeans / Singapore PR's need apply
- Minimum 3 years relevant experience from offshore commercial/contractual work
- Diploma or Degree holder with Commercial Maritime, Engineering or similar education (preferred)
- Proficient in spoken and written English
- Able to speak a 2<sup>nd</sup> language such as Bahasa Melayu, Chinese or Hindi
- Have an established network in the offshore marine industry
- Strong sense of commercial and business acumen
- Hard working, highly motivated, sharp, meticulous and goal driven
- Excellent communication and interpersonal skills
- Able to work independently.
- Able to work outside of office hours as required due to the nature of the job and working with clients from different time zones.

Applicants should email their CV to [recruiting@m3marine.com.sg](mailto:recruiting@m3marine.com.sg). Only shortlisted candidates will be notified.

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